

A man with short hair, wearing a dark suit jacket, a light blue patterned shirt, and a dark blue tie, is smiling and sitting in a light green armchair. The background is a wall covered in various shades of green moss. In the top right corner, there is a small white icon of a wind turbine.

A WORD ABOUT WIND

# LEGAL POWER LIST 2016

The 100 top lawyers working in wind

Featuring an exclusive interview with Statkraft's Håkon Sandbekk

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Networking at A Word About Wind Quarterly Drinks in March

# EDITORIAL



by Richard Heap,  
editor at A Word About Wind

**“Wind could not have grown as it has without lawyers working on structuring deals and removing risk.”**

## A Word About Wind

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Over the last ten years we have seen global wind capacity grow sixfold to 433GW. The industry has taken the leap from niche sector to serious player:

Some of the people responsible for this growth are well-known. There are the developers that put the projects together; the investors that put up the money; the manufacturers that produce the turbines and other technology; and the politicians that put in place supportive policies.

And then there are the unsung heroes, including lawyers. These individuals may not get the same recognition as others in the sector; but they are every bit as important. Wind could not have grown as it has without lawyers working on structuring deals and removing risk. They are key to making sure that deals happen.

But you would not think that if you read our last Top 100 Power People report, which was published in November. For the first time, we made the decision in 2015 to take lawyers out of the Top 100.

We did it for one simple reason: we could not be sure that the lawyers we were considering were the best of the best. It would need more research.

We are putting that right today in the Legal Power List, which is our definitive rundown of the 100 lawyers that we consider the most influential in the global wind sector.

This includes in-house lawyers at major utilities, developers and manufacturers; and those working in law firms both large and small, in key wind markets across the world. Our focus has been on those in Europe and North America because, frankly, we received the most nominations from those areas; but we have also included others from the key markets in Africa, South America and the Asia-Pacific region.

And we have focused on those who work in project finance and deal structuring, as it

tallies best with our main area of interest on those in the financial community.

So how did we put it together?

Well, as with the Top 100 Power People, we have done it with a combination of industry nominations, talking to some of our top contacts, and desk-based research. You can find out more details of the ranking process on page 5, and the full top 100 starts on page 10 so you can decide whether you agree with us or not. Either way, we would love to hear from you — although our decisions are final!

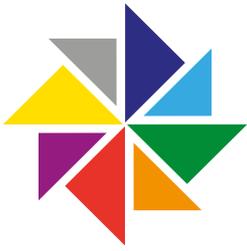
That is not all. We also have an exclusive interview with Håkon Sandbekk, senior legal counsel at Norwegian utility Statkraft. He may not be a household name, but he has played a key role in restructuring the planned IGW Fosen wind complex in Norway, which is set to be one of Europe's largest onshore wind developments, as a viable project. He also works on major projects in the UK offshore sector. You can read more about that on page 6.

In addition, we have a Q&A with US-based lawyer Ed Zaelke, who is a partner at Akin Gump Strauss Hauer & Feld and has worked in the wind sector for almost three decades. He also sits on the board of the American Wind Energy Association, where he was president for one year. Turn to page 19 now if you want to get his insights on the impacts of the extension of key wind subsidies; SunEdison's bankruptcy; and the threats of a Donald Trump presidency.

These interviews, and the report as a whole, will give you the insight and analysis that you have come to expect from A Word About Wind. We trust you will enjoy this special report.

And, as always, thanks for reading.

*Rich*



# Offshore Wind Project *Intelligence*

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The Offshore Wind Project Intelligence report is a high-level snapshot of the UK and European offshore wind markets.

Available exclusively to RenewableUK members and delivered directly to your inbox, it contains the latest in offshore wind **project news**, **portfolio analysis** and **new-build programme insight**.

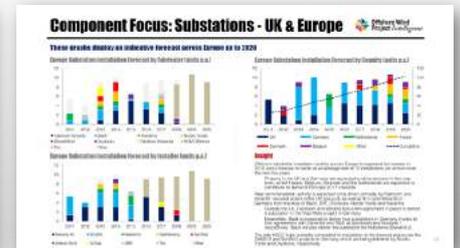
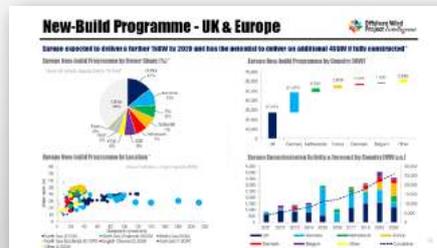
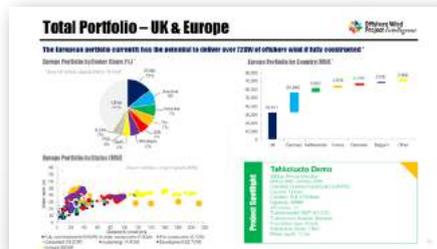
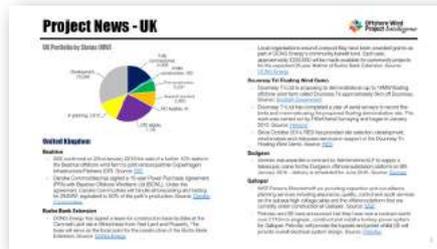
Each monthly edition will contain a five-year component related forecast and currently covers the following:

- Foundations
- Turbines
- Array Cables
- Export Cables
- Substations

If you are interested in a 360° view of the market, this report is for you.

For more information on this report and other RenewableUK services please contact our Head of Membership at:

[Jeremy.Sullivan@RenewableUK.com](mailto:Jeremy.Sullivan@RenewableUK.com)  
+44 (0)20 7901 3016



# RANKING PROCESS

To make the rankings in the Legal Power List as credible as possible we went through the following process:

16 November: Started research after Top 100 Power People published.

1 February: Started promotion to attract wide range of nominations.

1 March: Contacted industry big-hitters (see below) to get their insight.

7 March: Closed to nominations. Continued desk research.

14 March: Finalised longlist. Started in-depth research for profiles.

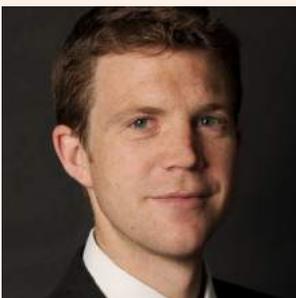
20 April: Finalised shortlist. Completed profile writing.

2 May: Made final cuts and started ranking. The positions and views in this report are those of our editorial staff, and not necessarily those of our experts. Our decisions are final.

7 June: Legal Power List published

We have made every effort to be comprehensive, and to ensure that profiles are accurate and up-to-date at the time of publication. However, if there are important factual inaccuracies that you feel need correction, please get in touch with Richard at [editorial@awordaboutwind.com](mailto:editorial@awordaboutwind.com)

## The team behind A Word About Wind



**Adam Barber** *Managing Director, Tamarindo Group*

Adam is managing director of the Tamarindo Group, a director of Tamarindo Communications and publisher of A Word About Wind.

For the past 14 years he has worked throughout the financial services and energy investment space, enabling individuals and companies to build and protect their business and brands. An expert in clean energy corporate communications strategy, Adam has worked in the City across a range of specialisms, including reputation management, PR and stakeholder engagement.



**Richard Heap** *Editor, A Word About Wind*

Richard started working in business journalism 11 years ago at leading commercial property magazine Property Week. In 2011, he moved to the Sunday Times Fast Track, where he analysed the financial performance of the UK's fastest-growing private companies. After this, he spent a year at a New York-based news and analysis service focused on the use of technology in cities.

Richard joined A Word About Wind in February 2014. He researches and writes the newsletters and special reports, and leads the editorial direction of events including the annual conference.

Thanks to the following experts for their help compiling this list:

Lucy Heintz, Actis; Rory O'Connor, BlackRock; Michelle Davies, Eversheds; Nicolas Coons, Google; Jérôme Guillet, Green Giraffe; Guy Auger, GreenSolver; Fintan Whelan; Dominic Szanto, JLL; Simon Currie, Norton Rose Fulbright; and Chris Kodeck, Vulcain.

# UNFREEZING FOSEN

Statkraft senior legal counsel Håkon Sandbekk talks to Richard Heap about resurrecting Europe's largest onshore wind project and legal issues offshore.

One year ago, Norwegian utility Statkraft shelved plans to build Europe's largest onshore wind complex. Four months ago, it announced that it was going to build it after all. If you need an indication of the influence of lawyers in wind, look at the eight months in between.

The IGW Fosen scheme in Fosen and Snillfjord in mid-Norway has not had an easy birth, as Statkraft senior legal counsel Håkon Sandbekk explains. In an exclusive interview with A Word About Wind, Sandbekk tells us how his team played a key role in turning a complex that was deemed commercially unviable one year ago into a

project that is not only financially feasible, but has also seen work start on-site.

He also discusses his involvement on the legal side of Statkraft's large offshore wind farms in UK waters; and the big legal issues facing investors in offshore wind.

## FOCUSING ON FOSEN

Work started on the Fosen complex in autumn 2013 and Sandbekk was involved at its inception. He says it is common for his team to engage in projects at an early stage so they can shape them, and the most onerous job at the start of work



## Vital statistics

*Name:* Håkon Sandbekk

*Born:* August 1975 in Oslo, Norway

*Educated:* University of Oslo

*Lives:* Baerum, Norway (near Oslo)

*Career:* Joined Oslo law firm Bugge, Arentz-Hansen & Rasmussen in 2002 mainly working with clients in the energy, oil and gas industries. Moved to the Oslo office of Statkraft in 2008, and transferred to London in 2009 to head the firm's UK legal office. Moved back to Oslo in 2012 and is now senior legal counsel in Statkraft's corporate legal team.

*Personal interests:* Outdoor life in the Norwegian mountains, vintage sports cars

on Fosen was to set up the joint venture between Statkraft and its partners NTE, Agder Energi, and TrønderEnergi.

"From late 2013 to June 2014, the work was about establishing the basis for a joint venture and then actually implementing it. We were then four different partners holding different projects in different structures, and we came together in one structure," he says. Fosen is made up of six wind farms on either side of Trondheim Fjord, which is an inlet of the Norwegian Sea, and bringing them all together in one structure was a challenge.

After that, the priority was getting financial investors on board and negotiating a turbine deal with Danish manufacturer Vestas, which was named preferred bidder at the start of 2015.

However, all this progress came to an abrupt halt in June 2015 when Statkraft put Fosen on hold because it was not financially viable. This was largely due to the demands placed on the project partners by Norwegian transmission operator Statnett. The grid operator said that 600MW of the IGW capacity had to be north of Trondheim Fjord, and 400MW to the south.

"We decided it wasn't possible to build a viable portfolio," says Sandbekk. The company has since confirmed that the project was terminated due to lack of profitability.

## TURNING OVER STONES

He says that Statnett changed its position soon after Statkraft cancelled the project, so that 750MW could be north of the fjord and 250MW south. This gave Sandbekk and his team the kickstart they needed to try to restructure Fosen as a viable investment.

"In summer 2015, there was tremendous work done to turn over huge numbers of stones to create a more efficient project. There were lots of things done to get the new and profitable portfolio established," he says.

This included changing from a limited liability company to a more tax-efficient unlimited partnership structure, which enabled the partners to reduce their project costs. This required a huge amount of negotiation with Fosen's development partners and backers.

Statkraft also had to re-visit a management service agreement related to the procurement, construction and commissioning on the six projects, which are being built independently. Sandbekk says that Fosen has been "tremendously complicated" and taken up a large amount of his time over the last 12 months.

## The Fosen complex is made up of six projects either side of Trondheim Fjord

	Geitfjellet	Harbaksfjellet	Hitra 2	Kvenndalsfjellet	Roan	Storheia	Overall
Production (GWh)	470	380	290	360	900	1000	3400
Capacity (MW)	154.8	108	93.6	100.8	255.6	288	1000.8
No. of turbines	43	30	26	28	71	80	278
Construction start	2018	2018	2018	2018	2016	2016	2016
Turbine delivery	2020	2020	2019	2020	2018	2019	2020
Completion	2020	2020	2019	2020	2018	2019	2020
Municipality	Snillfjord	Åfjord	Hitra	Åfjord	Roan	Åfjord /Bjugn	
North / south	South	North	South	North	North	North	
Source: Statkraft							

**“Shortly after I joined [Statkraft in 2008], we entered into the process for Round 3 offshore wind in the UK. That was my first big wind transaction.”**

But this work has been worthwhile as it enabled Statkraft to reach financial close on the complex, which is set to require investment of €1.1bn, on 22 February.

The six schemes in the Fosen complex are being built separately (see table, above) by independent project teams, and work has started on access roads for the 71-turbine Roan wind farm, which is due to complete in 2018. The second is set to be the 288MW Storheia.

The complex is now owned by Fosen Vind DA, in which Statkraft holds a 52.1% stake; Credit Suisse Energy Infrastructure Partners and Swiss utility BKW own a combined 40%, which they bought from Agder Energi, TrønderEnergi and NTE. TrønderEnergi owns the remaining 7.9%.

Sandbekk now sits on the board of directors of Fosen Vind DA, where his role will mainly be handling ownership issues, as well as negotiations with investors and Vestas. While the most difficult period on Fosen appears to be over for Sandbekk, he says the scheme will continue to take up his time over the next five years.

“All six projects comprised by the joint venture are on a very tight schedule, and it is all due to be commissioned by December 2020,” he says.

### OFFSHORE BATTLES

It helps that Sandbekk has 15 years' legal experience behind him.

He joined Oslo-based law firm Bugge, Arentz-Hansen & Rasmussen in 2002 after graduating from the University of Oslo. He mainly worked with clients in the energy, oil and gas sectors, before moving to Statkraft's Oslo office in January 2008. This coincided with the utility's decision to develop offshore wind farms.

He relocated to London in autumn 2009 to work as head of legal of the firm's UK office, and returned to Norway in 2012. He is now senior legal counsel in the corporate legal team.

He says: “Shortly after I joined, we entered into the process for Round 3 offshore wind in the UK. That was my first big wind transaction, and it was an enormous task because we entered a joint bidding arrangement with partners in the Forewind consortium: RWE, SSE and Statoil. We had to negotiate that in parallel with negotiations with The Crown Estate.”

The partners were bidding to develop the Dogger Bank zone in the North Sea, and signed the development agreement for the zone in 2009. After this, they spent two years setting up the legal structure for the joint venture, including joint operating and management agreements. Forewind is now planning four projects totalling 4.8GW. As with Fosen, the joint venture has proved time-consuming.

“Even once you've agreed the joint venture, you almost always have to renegotiate

Hitra record: The IGW Fosen includes a follow-up to the 55MW Hitra wind farm



Source: Statkraft

ate parts of it or restructure. Things rarely turn out as you plan. In addition, you will often get financial investors at some stage, and then you do a full equity or project finance deal that turns the whole project upside down," he says.

The involvement of joint venture and investment partners also complicates negotiations on key supply deals, including contracts for the supply and installation of turbines, offshore substations and cables; and for vessels: "These are far more complicated than in onshore projects mainly because of the number of work packages, interfaces and risks involved."

Forewind received consent last year for the 2.4GW Dogger Bank Creyke Beck, and is now in discussion about how to take this forward. It also won consent for the 2.4GW Dogger Bank Teesside A and B in February 2016, but does not plan to develop the potential 2.4GW Teesside C and D schemes in the zone.

Sandbekk also worked on the joint venture deal with fellow Norwegian utility Statoil on the 317MW Sheringham Shoal, where the UK Green Investment Bank came on board as a financial investor in 2014; and

the 402MW Dudgeon offshore project which is owned by a joint venture between Statkraft, Statoil and Masdar. Dudgeon is currently being built, and the partners concluded a £1.3bn project refinancing with nine large investors last month.

#### INDUSTRY CHALLENGES

However, despite the increasing number of projects offshore, Sandbekk says that it is not making things much easier on the legal side. Offshore wind is still a relatively young sector with a small number of projects and constant improvements in turbine systems.

**"Offshore, everything has to be micro-managed. Onshore, there is usually a more standardised approach."**

He explains: "Offshore is still an immature industry in many ways, which means there is a tremendous amount of progress on for example turbine technology and business models. Even if we say we only buy proven technologies, we also want to harvest the benefits of all the new developments, and

this does require a lot of negotiations and legal risk management.

"There's still a lot of tailored contracting that needs to be done."

Sandbekk says this complexity is why legal teams should be involved with projects early so they can influence and shape them from an early stage. As well as helping with drafting documents, this also means they can provide strategic advice to the management team.

Another impact is that offshore developers cannot use the same kind of standard contracts as those operating onshore: "There is also no common standard turbine agreement for supply and installation offshore. All the developers and utilities want to use their own standards and have a hands-on approach. Everything has to be micro-managed. Onshore, there is usually a more standardised approach because risks are smaller and more manageable."

But that does not apply in all cases. For example, the IGW Fosen complex is not small — but Sandbekk's experience in large offshore schemes means it is at least a little more manageable. ■

# Will my project perform as expected?

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**VAISALA**

# LAYING DOWN THE LAW

## Europe and North America dominate our definitive report of the lawyers that wield most power in the global wind sector.

It has been a fascinating challenge to compile the Legal Power List, and we are sure you will find the results of interest too.

In fact, in many ways, the composition of this top 100 is similar to the make-up of our main Top 100 Power People.

Most of the people in our main Top 100 are focused on Europe and North America, and there is a similar split in the legal list. Of our 100 lawyers, 61 are based in Europe, including the UK, and 31 are in North America with the rest in Africa, South America and the Asia-Pacific region. This reflects where nominations came from and the location of global legal centres; and on the lack of transparency on the legal side of giants like China and India.

There is also a noticeable gender imbalance in the legal list, with only 12 women in this top 100, but this is still stronger than the

seven in the main Top 100. In our view, the greater representation of women in the legal list shows that it is possible for lawyers of either sex to hold power and wield a great deal of influence even if they do not hold the top job in their firm.

Finally, we see a strong representation of large manufacturers and developers near the top of both tables, which shows that those firms hold a great deal of influence in the sector — and so do their general counsels. Even so, only 28 of this top 100 are in-house lawyers, and the rest act for law firms both large and small. This shows that all companies will at some point need to bring in external legal expertise to support their in-house capabilities.

But who should companies call on in those situations? Well, without further ado, here is our rundown of the experts that those in the sector should look to. ■

100



**Peter Ihrfelt** *Partner, DLA Piper*

Peter Ihrfelt is a partner at DLA Piper's Stockholm office and a member of the company's corporate group. Ihrfelt works on investment transactions in a large number of sectors, but is also experienced in advising on wind energy deals. For example, he is working with wind developer OX2 on its expansion in northern Europe, and specifically in Scandinavia and eastern Europe. This includes working on agreements with OX2 to sell the power from its 72MW Maevaara wind farm in Finland to Google. Ihrfelt has been with DLA Piper since 1998.

99



**Alan John** *Partner, Osborne Clarke*

Alan John is a partner in the projects practice at Osborne Clarke, which he joined in 1984 and where he has headed the environment and energy group since 1990. John's focus is on advising clients in the renewable energy sector, including wind, solar, landfill gas and biomass, and he has a particular specialism in power purchase agreements and private wire supply agreements. Based in Bristol, he is also a director at renewables not-for-profit body Regen SW, and company secretary of food redistributor FareShare South West.

98



**David Runnels** *Partner, Andrews Kurth*

Andrews Kurth is a leading law firm in the renewable energy sector in the US, including wind, though it lost four partners earlier this year to Orrick, Herrington & Sutcliffe. Runnels has been at Andrews Kurth for 30 years, and has advised on various complex asset-based financings, project developments, sales and acquisitions, with an emphasis on renewable energy. Over the last three years, his practice has acted on some of the largest and most complex projects in the US, including the 360MW Longhorn North and South in Texas.

97



**Kim Diamond** *Senior Attorney, Drinker Biddle & Reath*

Kim Diamond is a senior attorney in the environment and energy practice of Drinker Biddle & Reath, which she joined in September 2015 from Lowenstein Sandler. Her track record involved advising funds, institutions and borrowers on complex renewable energy project financings; and she is involved with shaping renewables law. Diamond is a leading figure on renewables in the American Bar Association; chairs the New York and New Jersey branch of the Women of Wind Energy; and is an ambassador for the Wind Energy Foundation.

96



**Matthias Lang** *Partner, Bird & Bird*

Matthias Lang is a partner in the international energy and utilities sector group at Bird & Bird's Düsseldorf office, where he advises German and international clients on energy, regulatory and environmental issues. As well as acting for firms in the wind sector, Lang also frequently publishes commentary on the detail of Germany's onshore wind rules and subsidies. This includes looking at the ongoing changes to the country's Renewable Energy Sources Act, which led to a short-term boom of 6GW installations in 2015.

95		<p><b>David Burton</b> <i>Partner, Mayer Brown</i></p> <p>David Burton joined Mayer Brown as a partner in its tax group last month after five years at Akin Gump Strauss Hauer &amp; Feld. His speciality is advising clients on US tax matters for renewable energy deals, including wind farm sales, turbine deals and project financing. He also acted as special tax counsel to SunEdison for its aborted \$2.2bn acquisition of Vivint Solar. Before joining Akin Gump, Burton spent 11 years at General Electric, including the last four as managing director and senior tax counsel at GE Energy Financial Services.</p>
94		<p><b>Christie Skudder</b> <i>Co-Founder, Renew Legal</i></p> <p>Christie Skudder co-founded Bristol-based law firm Renew Legal with Rob Laddle in 2012. Skudder previously spent five years at RWE Npower renewables, focused on offshore wind, and has also worked at law firms Withy King, Wragge &amp; Co. and Bevan Brittan. Renew works in onshore and offshore wind, as well as solar and hydro. Skudder and his team have been involved in offshore schemes including the 714MW East Anglia 1, 576MW Gwynt y Mor and 340MW Galloper; as well as 200MW of onshore site disposals.</p>
93		<p><b>Paul Ravetto</b> <i>Founder, Ravetto Associes</i></p> <p>Paul Ravetto founded French clean energy law specialist Ravetto Associes in 2009 to take on the larger firms in the sector. The practice specialises in the legal and regulatory aspects of energy law, supply deals and project development. Over the last three years, Ravetto and his team have participated in 20 cases involving the acquisition and due diligence of wind farms; assisting developers with their projects; and litigation involving wind permits. He is also vice president of the French Association of Energy Law.</p>
92		<p><b>Ed Feo</b> <i>President, Coronal Group</i></p> <p>Ed Feo spent 23 years at US-headquartered law firm Milbank, Tweed, Hadley &amp; McCloy, where he spearheaded the development of one of the first law firm practice groups with a focus on renewable energy. Feo left in 2010 to set up a renewables finance arm of private equity firm US Renewables Group; renewables-focused venture capital investor Seaward Road Enterprises; and Coronal Group, which develops, owns and operates solar projects in North America, South America and Asia. He also serves on the boards of several firms involved in the financing of renewables, including wind.</p>
91		<p><b>Juan Ignacio Gonzalez Ruiz</b> <i>Partner, Uria Menendez</i></p> <p>Juan Ignacio Gonzalez Ruiz is partner in the Madrid office of Uria Menendez, which he joined in 1988 and where he became partner in 1998. His specialisms include energy and project finance; and he has acted for many leading investment banks on doing deals in the Spanish market, including in wind. He has advised on many legal "firsts", particularly relating to energy supply and trading, and the development of renewable energy projects. He is regarded as one of the 'go-to' lawyers in the Spanish market.</p>
90		<p><b>Fraser Gillies</b> <i>Partner, Wright, Johnston &amp; Mackenzie</i></p> <p>Fraser Gillies has spent 16 years at Wright, Johnston &amp; Mackenzie, including the last six years as partner. He also heads the company's energy team, and his main area of work is advising on planning and environmental issues around renewables projects. In the last ten years, he has been involved in over 27 appeals, inquiries and local reviews related to onshore wind farms; as well as judicial reviews and planning appeals. Based in Edinburgh, his highlights of 2016 so far have included securing planning consents for two projects totalling 76MW in Scotland for Velocita, which meant they could reach financial close.</p>
89		<p><b>Tracy London</b> <i>Partner, Bracewell</i></p> <p>Tracy London has two decades' experience as a construction lawyer in the energy industry, in sectors including renewables. She spent nine years at Herbert Smith and five years at Clifford Chance before joining Bracewell in late November. Her expertise is in preparing engineering and construction contracts for schemes in the UK and internationally. In the wind sector, her most high-profile project has been advising turbine maker Vestas on how to get 365 turbines to the remote site of the 310MW Lake Turkana project in Kenya.</p>
88		<p><b>Karel Potgieter</b> <i>Partner, Webber Wentzel</i></p> <p>Karel Potgieter is a partner in the project development and finance team at South African law firm Webber Wentzel, where he has worked for eight years. Based in Johannesburg, Potgieter's expertise is in renewable energy power projects and limited recourse financing; and he acts for investors, developers and contractors. Potgieter is central to the Webber Wentzel team that has advised on over 30 projects in South Africa's Renewable Energy Independent Power Producer Procurement Programme. The firm is linked with Linklaters.</p>
87		<p><b>Fernando J. de Aréchaga Jr.</b> <i>Senior Associate, Jiménez de Aréchaga, Viana + Brause</i></p> <p>Based in Montevideo, Fernando Jiménez de Aréchaga, Jr is senior associate at Uruguay's Jiménez de Aréchaga, Viana + Brause. He specialises in project finance deals, and has acted on many of the project financings concluded in the South American nation's wind sector to date. His most notable deals included acting as local counsel for KfW IPEX-Bank and Danish export credit agency EKF on project financing for a 49.5MW scheme by Akuo arm Glymont last year; and representing Bow Power on 53MW development this year.</p>
86		<p><b>Fabrice Cassin</b> <i>Partner, CGR Legal</i></p> <p>Fabrice Cassin is a partner at French firm CGR Legal, with expertise in public contracts, local authorities, state regulations and other contracts related to renewables projects. He has been with the company since 2004; and advised GDF Suez, now Engie, on entering an onshore wind partnership with Crédit Agricole Assurances in 2013. Cassin also sits on the board of directors of French wind energy association France Energie Eolienne; and is a prominent commentator on the wind industry in France, including feed-in tariff changes.</p>

85


**Pablo Sorj** *Partner, Mattos Filho*

Based in Rio de Janeiro, Sorj advises financial institutions, developers and private equity firms on a wide range of deals in the renewable energy, fossil fuels and mining sectors. He has a particular expertise in multi-sourced financings, including with Brazilian development bank BNDES, as well as representing investors focusing on project development and M&A activity in the energy and infrastructure sectors. His team's recent clients have included CPFL Energia, Enel Green Power and Renova; and it has also advised on legislation on carbon pricing in the wider Brazilian energy market.

84


**Mark Cheney** *Partner, Dentons*

Mark Cheney is a partner in the energy, infrastructure and project finance department of the London office of Dentons, where he specialises in the development, financing and acquisition of energy and infrastructure assets. During 2015, Cheney worked on 12 deals in the energy sector, including five onshore wind financings and three financings for solar portfolios; and advised a host of large banks, institutions and utilities. He has been at Dentons for five years after joining in 2011 from Linklaters, where he spent 11 years.

83


**Ainsley Heffernan** *Partner, Beauchamps Solicitors*

Ainsley Heffernan is partner at Dublin-based Beauchamps Solicitors and is head of its well-regarded renewable energy group. Heffernan has worked in the legal side of renewables for 15 years and advises clients in sectors including wind, bioenergy, hydro and solar, with a focus on the Republic of Ireland. He gets involved at all stages of the process, including early-stage planning, financing, development and sale of wind farms; and is also an active member of the Irish Wind Energy Association.

82


**Sebastien Hofert von Weiss** *Partner, Arends Hofert Bergemann*

Sebastien Hofert von Weiss is a finance specialist with a strong focus on international and national project financings, and has been with AHB since 2004. He has advised on a large number of international transactions in sectors including energy and infrastructure. Hofert von Weiss and his team has advised the European Investment Bank on the 336MW Galloper offshore wind farm in UK waters, which reached financial close in November 2015; and German export credit agency Euler Hermes on the €2.8bn financing of the 600MW Gemini in the Dutch North Sea in 2014.

81


**Ian McCarlie** *Partner, Pinsent Masons*

Based in Edinburgh, Ian McCarlie is a partner at Pinsent Masons with significant experience acting for developers, financiers and other stakeholders in the renewable energy sector in the UK and Republic of Ireland. McCarlie and his team have advised a wide range of well-known businesses with interests in wind including Bank of Tokyo Mitsubishi, Barclays, Ecotricity, Eneco and HSBC, both in onshore wind and offshore. His areas of expertise include advising on joint ventures, project acquisitions, procurement and financing.

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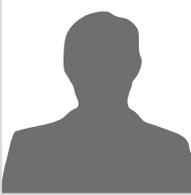


## For better wind projects

Photo: Courtesy of Trianel

80		<p><b>Jon Rabben</b> <i>Partner, Wikborg Rein</i></p> <p>Jon Rabben is a partner in the Oslo office of Wikborg Rein. His main expertise is working with Norwegian and international clients in the energy sector on acquisitions, financing, negotiations, dispute resolution and regulatory compliance. Rabben and his team are working with TronderEnergi and NTE Energi on their IGW Fosen wind complex scheme with Statkraft. This is set to be Europe's largest onshore wind project. Rabben has been with Wikborg Rein since 2000, and a partner in the petroleum and energy practice since 2008.</p>
79		<p><b>Blaize Vance</b> <i>Managing Partner, Fasken Martineau</i></p> <p>Blaize Vance is managing partner for South Africa at Fasken Martineau, where he has led the team on a number of renewable energy projects. His role includes preparing finance contracts, project contracts and power purchase agreements; as well as working on the financial aspects of cross-border transactions in Africa. His notable deals have included advising Actis and Mainstream Renewable Power joint venture Lekela on its 140MW Khobab, 140MW Loeriesfontein 2 and 80MW Noupooport wind projects in South Africa.</p>
78		<p><b>Kelley Gale</b> <i>Partner, Latham &amp; Watkins</i></p> <p>Kelley Michael Gale is a partner in the San Diego office of Latham &amp; Watkins, and serves as global chair of the firm's project development and finance group. Gale joined the firm in 1979, and acts for lenders and developers on a wide range of renewables, including wind. Gale and his team have worked for clients on high-profile projects, such as for Deepwater Wind on the financing of the 30MW US offshore scheme Block Island; and on major deals including ArcLight's purchase of equity interests in 18 wind farms from Infigen Energy.</p>
77		<p><b>Jessica Adkins</b> <i>Partner, Bracewell</i></p> <p>Houston-based Jessica Adkins advises on commodities and structured finance matters in the energy transactions practice at Bracewell, where she has worked since 2001. Adkins acts for clients including private equity funds, independent power producers and major financial institutions. These include First Reserve, where she worked on a long-term hedge to enable the acquisition and financing of the 198MW Kingfisher Wind; for Pattern Energy on three projects totalling 600MW in Texas; and for NRG Energy on a PPA with Unilever.</p>
76		<p><b>Richard O'Doherty</b> <i>Partner, McCarthy Tétrault</i></p> <p>Based in Montreal, Richard O'Doherty is a partner in the financial services and projects group at McCarthy Tétrault, where he advises banks, developers and institutional investors on project financing of energy and infrastructure schemes. In wind, O'Doherty acted on the C\$725m non-recourse project financing of the 272MW Seigneurie de Beaupré wind farm, which closed in 2012. He has been involved in a host of smaller financings since then, including the \$207m financing of Boralex's Témiscouata I and II developments in Quebec.</p>
75		<p><b>Luis Felipe Arze</b> <i>Partner, Carey &amp; Allende</i></p> <p>Luis Felipe Arze has worked at Chilean law firm Carey &amp; Allende for 12 years, and advises national and international clients on their energy deals, including in the renewable energy sector. His main focus is mergers and acquisitions, private equity transactions, and project finance deals; and his team has worked with significant clients including Latin America Power, Mainstream Renewable Power and Pattern Energy. Before joining Careys, Arze was general counsel at Unilever Chile and also Unilever's Latin American counsel.</p>
74		<p><b>Richard Cogen</b> <i>Partner, Nixon Peabody</i></p> <p>Richard Cogen is partner in the New York office of Nixon Peabody, where he represents lenders, developers and investors on the construction, financing and buyouts of schemes in sectors including renewables. Cogen has acted on developments in New York for large clients including Acciona and First Wind. His other deals have included advising a private equity firm on the acquisition of a controlling stake in a developer with 45 US wind farms; and working for an investment bank on a deal for tax credit equity in two wind portfolios.</p>
73		<p><b>Sergio Pozzerle</b> <i>Partner, Sidley Austin</i></p> <p>Sergio Pozzerle is a partner in the Houston office of Sidley Austin, where he focuses on project development and finance, corporate finance and acquisitions. He has been at the company since 2012, having previously worked at McDermott Will &amp; Emery, Pillsbury and Baker Botts. Pozzerle has served as project counsel for 3GW of wind and solar projects in the Americas and Africa; acted for developers on major turbine orders including a 2.1GW multi-site deal in the Americas; and worked on groundbreaking projects in new markets including Genneia's 77MW Rawson wind farm in Argentina.</p>
72		<p><b>Thomas Burmeister</b> <i>Partner, White &amp; Case</i></p> <p>Working in Düsseldorf, Thomas Burmeister is a partner in White &amp; Case's mergers and acquisitions and energy group, where he specialises in energy transactions including wind. He joined the firm in March 2015, along with colleague Peter Rosin, having spent 13 years at Clifford Chance. His most significant transactions in the wind sector included advising EnBW on its acquisition of the 400MW Albatros offshore project in the German North Sea in late 2014; and advising Stadtwerke München on its investment at the 576MW Gwyn y Mor offshore scheme in UK waters.</p>
71		<p><b>Piet Holtrop</b> <i>M&amp;A Attorney, Holtrop Transaction &amp; Business Law</i></p> <p>Piet Holtrop founded his niche Barcelona-based law firm in late 2008 to advise on sectors including energy and cross-border deals. He has also been leading the Spanish renewable energy industry in its battle in the European courts against the government's retrospective cuts to subsidies for wind and solar projects. Last year, no wind capacity was installed in Spain sector as a result of the cuts. Holtrop's fight against retrospective changes could set a precedent that would affect the financial stability of the wind sector outside Spain.</p>

70		<p><b>Francois April</b> <i>Partner, Linklaters</i></p> <p>Francois April joined Linklaters as associate in 1994 and became a partner in 2008. Since then he has played a leading role in the firm's dedicated renewables team, and acted for clients including Deutsche Bank, EDF Energies Nouvelles and the European Investment Bank's Marguerite Fund. April has advised commercial lenders on financing of a 200MW wind portfolio developed by EDF EN in France; and led the team advising Nord/LB and HSH Nordbank AG on the project financing of a €1.12m portfolio made up of four wind farms in the north of France.</p>
69		<p><b>Allan Marks</b> <i>Partner, Milbank, Tweed, Hadley &amp; McCloy</i></p> <p>Allan Marks joined Milbank, Tweed, Hadley &amp; McCloy in 1990, and represents developers, investor, lenders and underwriters on the the financing of complex infrastructure schemes, including wind farms. Recent deals have included representing Mexico Power Group on the financing of the 130MW La Bufa scheme in Mexico; acting on the 149MW first two phases of the Tres Mesas scheme by Oak Creek Energy, also in Mexico; and working for lenders on a \$225m financing for Pattern Energy's 115MW El Arrayan project in Chile.</p>
68		<p><b>Marcus Trinick</b> <i>Partner, Eversheds</i></p> <p>Marcus Trinick has specialised in planning and environmental law since qualifying in 1983, and has appeared as an advocate in over 85 wind farm inquiries. He has worked on more than 350 onshore and 25 offshore wind projects in the UK and elsewhere since 1988; and was lead advisor on the UK's first wind farm, at Delabole in Cornwall. Recently, Trinick has advised on development in the UK's Dogger Bank offshore wind zone; and acted for RWE on a year-long public inquiry about planning consent for five wind farms in mid-Wales.</p>
67		<p><b>Jeff Atkin</b> <i>Partner, Foley &amp; Lardner</i></p> <p>Los Angeles-based Jeff Atkin has worked for Foley &amp; Lardner for 15 years and specialises in project finance for renewable energy projects. His areas of practice include representing developers, investors, lenders and landowners on development and financing of schemes. Key deals have included representing the developer on tax equity financing for a portfolio of five wind farms totalling 598W. He has also acted on major portfolio purchases in North America; and negotiations with major utilities on large power purchase agreements.</p>
66		<p><b>Clyde Rankin III</b> <i>Partner, Baker &amp; McKenzie</i></p> <p>New York-based Rankin is a member of Baker &amp; McKenzie's banking, finance and major projects group in North America; and chair of the firm's global renewable energy and clean technology practice. He joined the practice in 2005 after 28 years at Coudert Brothers. His involvement with wind includes advising US and overseas investors on deals including the \$385m project financing of a 205.5MW project in Minnesota; a \$229m tax equity financing of a 161MW scheme in Texas; and a corporate power purchase deal at a 100MW scheme in Texas.</p>
65		<p><b>Marcia Emmons</b> <i>Executive Vice President &amp; General Counsel, RES Americas</i></p> <p>Marcia Emmons was general counsel, vice president and secretary at US financial services group Citizens Inc. until joining RES Americas as general counsel and company secretary in 2006. This gives her a central role at RES Group's US arm, which has developed more than 80 projects totalling over 8GW in wind, solar and storage since its launch in 1997; and is working up plans in the offshore wind sector too. Emmons has more than 20 years' experience, and specialises in the energy industry and corporate law.</p>
64		<p><b>Martin In de Braekt</b> <i>Partner, Stibbe</i></p> <p>Martin In de Braekt is partner and head of the energy and industry group at Stibbe, where he has been a partner for two decades. He acts as counsel to developers, investors and utilities on developments in sectors including renewable energy, on matters such as project finance. His notable recent transactions have included advising Northland Power on its investment in the 600MW Gemini offshore wind farm, which reached its €2.8bn financial close in 2014; and advising Eneco on the sale of a 50% stake in the Luchterduinen offshore wind farm in the Dutch North Sea to Mitsubishi Corporation.</p>
63		<p><b>David Schwartz</b> <i>General Counsel, Deepwater Wind</i></p> <p>David Schwartz has played a key role in the growth of the US offshore sector by helping to turn the idea for the 30MW Block Island scheme into a viable project. As general counsel since 2010, Schwartz has been vital in securing regulatory support and commercial deals for the project where other schemes, most notably the 468MW Cape Wind, have been mired in legal disputes. His work has ensured that Block Island is set to be the first operational wind farm in US waters when it is commissioned, which is scheduled to happen this year.</p>
62		<p><b>Jens Hörmann</b> <i>Partner, P+P Pöllath + Partners</i></p> <p>Jens Hörmann joined P+P Pöllath + Partners in 2000, and specialises in corporate deals, mergers and acquisitions, and private equity transactions. In the wind sector, he has this year advised a key institutional investor on backing Statkraft's €1.1bn 1GW Fosen wind complex on Norway's Fosen peninsula. This is the largest onshore wind development currently planned in Europe, and its backers include Credit Suisse Energy Infrastructure Partners and Swiss energy firm BKW. Hörmann is based in P+P's Munich office.</p>
61		<p><b>James Reid</b> <i>Partner, Davies Ward Phillips &amp; Vineberg</i></p> <p>James Reid is a partner in the capital markets, mergers and acquisitions, corporate and energy practices in the Toronto office of Davies Ward Phillips &amp; Vineberg. In the energy sector, his work has included advising Pattern Energy on the formation of its joint venture with Samsung to develop up to 2GW of wind projects in Ontario in Canada. These include the 270MW K2 Wind, 270MW South Kent Wind and 180MW Amrow schemes. He also acts extensively for utility Fortis on its mergers, acquisitions and capital markets work.</p>

60		<p><b>Susie Lind</b> <i>Head of Legal &amp; Company Secretary, EDF Energy Renewables</i></p> <p>Susie Lind joined the legal team at EDF in 2010 after five years at Dundas &amp; Wilson, and became head of legal at EDF Energy Renewables in London at the start of 2015. She is also company secretary and a member of its executive team. The UK-based EDF Energy Renewables is a 50:50 tie-up between EDF and EDF Energies Nouvelles; and has total installed wind capacity of 600MW. The company is growing this further; and in late 2015 committed to developing the planned 177MW Dorenell Wind Farm in Scotland alongside Infinergy.</p>
59		<p><b>Simon Bailey</b> <i>Senior Commercial Solicitor, SSE Renewables</i></p> <p>Simon Bailey has worked for SSE Renewables, formerly Airtricity, since late 2007 when he joined the company on secondment from law firm Shepherd &amp; Wedderburn. Bailey and his team get involved in a range of commercial projects in SSE's 3.4GW renewables portfolio, which includes 1GW of onshore wind and 355MW of offshore wind. SSE also has 900MW of wind projects in the pipeline including a 173MW extension of its operational Clyde wind farm. In the offshore sector, its developments include the 588MW Beatrice in UK waters, which reached its £2.6bn financial close last month.</p>
58		<p><b>Nicholas Pincott</b> <i>Partner, Norton Rose Fulbright</i></p> <p>Nicholas Pincott is a construction and projects lawyer in the London-based energy projects group of Norton Rose Fulbright, where he specialises in renewables. Pincott has worked with developers and financiers on more than 100 wind projects, including 24 offshore wind farms, and has advised The Crown Estate on round three of its UK offshore wind tendering plans. For example, Pincott was heavily involved in advising RWWE Innogy on the sale of a 10% stake in the 576MW Gwynt y Mor to the UK Green Investment Bank in 2014.</p>
57		<p><b>Richard Coar</b> <i>Partner, Linklaters</i></p> <p>Richard Coar has worked in the energy and infrastructure group at Linklaters for a decade. During this time he has advised developers, governments, investors and others on a wide range of transactions in the energy sector; in areas including project finance. In wind, Coar has worked on large offshore projects including the 576MW Gwynt y Mor, 504MW Greater Gabbard and 400MW; and on turbine supply arrangements at the 1GW Nordsee 1. He also led the Linklaters team that enabled the 588MW Beatrice project in UK waters to reach financial close last month.</p>
56		<p><b>Dino Barajas</b> <i>Partner, Akin Gump Strauss Hauer &amp; Feld</i></p> <p>Based in Los Angeles, Barajas works in Akin Gump's global project finance and corporate finance practice groups, with a particular emphasis on Latin American infrastructure project financings, debt financings, and mergers and acquisitions. He has been involved in some of the largest wind farms in Mexico, including acting as counsel to Wind Power de Mexico on a 1GW scheme; and to Oak Creek Energy on the acquisition and development of the 400MW Frontera Renewable wind project. Meanwhile, in the US, he worked on the \$376m financing of Milford I wind farm in Utah.</p>
55		<p><b>Peder Toft Nielsen</b> <i>General Counsel, LM Wind Power</i></p> <p>LM Wind Power is a leading supplier of components and services to the wind industry, with more than 6,000 employees in offices on four continents. Peder Toft Nielsen has been with the company since late 2009, and its general counsel since July 2013. Previously he spent four years at Danish law firm Lett. He now has a key role in overseeing global expansion at LM, which has blade factories in Brazil, Canada, China, Denmark, India, Poland, Spain and the US. The company opened its second blade factory in India in March.</p>
54		<p><b>Alistair Metcalfe</b> <i>General Counsel, Element Power</i></p> <p>Alistair Metcalfe started his career at Norton Rose focused on corporate deals, and moved in 2009 to AOG Advisory Services, where he was sole internal legal advisory to renewable energy division Addax Bioenergy. Metcalfe then joined Element Power as general counsel in late 2014, which gives him a central role in the developer's plan to build out its 3GW wind and solar development pipeline in eight countries. In this role, he provides a wide range of in-house advice informed by knowledge of all legal aspects of the development process.</p>
53		<p><b>Munir Hassan</b> <i>Partner, CMS Cameron McKenna</i></p> <p>Munir Hassan has worked at CMS Cameron McKenna for 19 years, and is the firm's head of clean energy as well as a partner in its energy and utilities team. He and his team have worked on a large number of projects and deals in sectors including onshore and offshore wind. In the onshore sector, he has advised on projects including the 310MW Lake Turkana in Kenya and the 65MW Scout Moor in the UK. Meanwhile, in offshore, he has worked on schemes including the 1.1GW Moray Firth and 576MW Gwynt y Mor.</p>
52		<p><b>Chris Andrew</b> <i>Partner, Allen &amp; Overy</i></p> <p>Chris Andrew has been a partner in Allen &amp; Overy's project finance division in London since 2001, and during this time he has specialised in energy and been involved in some landmark wind deals. For example, he worked with lenders on the financing of the 630MW London Array, which completed in 2013 and is still the world's largest offshore wind farm; and on the project finance for the 172MW Gunfleet Sands. In the onshore sector, his key deals included advising Fred Olsen Renewables on financing its portfolio in Scotland.</p>
51		<p><b>Ricardo de Lima Assaf</b> <i>General Counsel, Renova Energia</i></p> <p>Ricardo de Lima Assaf joined Brazilian developer Renova as general counsel in 2014 from law firm Machado, Meyer, Sendacz e Opice Advogados. This means he is in charge of legal operations for the developer, which is looking to further grow its 9GW wind portfolio in Brazil and other South American countries. It has been a challenging year for Renova's legal team as the firm agreed to sell a 16% stake to US developer SunEdison for \$250m, and has since had to deal with SunEdison pulling out of that deal. This is in addition to the pair's aborted 1GW solar joint venture.</p>

50		<p><b>Jens Blomgren-Hansen</b> <i>Partner, Kromann Reumert</i></p> <p>Jens Blomgren-Hansen joined Copenhagen law firm Kromann Reumert in 1998 and became a partner in 2008. He has acted on behalf of export credit agencies, commercial banks and institutional investors on deals in 50 countries, including on half of the world's completed offshore wind farms by total installed capacity. In 2015, he worked both on onshore projects, such as the 185MW San Juan wind farm in Chile, and offshore developments such as the 165MW Nobelwind and 144MW Westermeerwind.</p>
49		<p><b>Dörte Fouquet</b> <i>Partner, Becker Büttner Held</i></p> <p>Dörte Fouquet joined energy and infrastructure law firm Becker Büttner Held in 2010 after 18 years at Kuhbier. As well as being head of BBH's Brussels office, Fouquet specialises in energy, infrastructure and competition law; and advised the German government on the structure of its first feed-in tariff scheme in the late 1990s. She also acts for companies, financial institutions and other bodies in Germany and other EU member states; and last summer lodged a case on behalf of ten energy producers and traders against the EU's award of state aid for EDF's planned Hinkley Point C nuclear power station.</p>
48		<p><b>Anthony Riley</b> <i>Partner, Orrick, Herrington &amp; Sutcliffe</i></p> <p>Anthony Riley is a partner in the London office of Orrick, Herrington &amp; Sutcliffe, where he focuses on corporate finance, mergers and acquisitions, and private equity transactions. He advises on a range of domestic and cross-border transactions, including in emerging markets. His high-profile work has included advising Masdar on its investment in 630MW offshore wind farm London Array, as well as acting for clients including BNP Paribas Clean Energy Partners, Glenmont Partners, HgCapital, Nord/LB, RWE and Vattenfall.</p>
47		<p><b>Karen Wong</b> <i>Partner, Milbank, Tweed, Hadley &amp; McCloy</i></p> <p>Karen Wong is a partner in the Los Angeles office of Milbank, Tweed, Hadley &amp; McCloy, and a member of the firm's project finance group. Wong has been a partner at Milbank since 1996, and has focused on representing developers and investors on projects in energy sectors including wind. Her recent deals have included acting for four tax equity investors in connection with a deal in a 230MW wind project in Texas; and with three investors on the sale-and-leaseback of the 140MW Pacific Wind project in California.</p>
46		<p><b>Evan Stergoulis</b> <i>Partner, Watson Farley &amp; Williams</i></p> <p>Evan Stergoulis joined Watson Farley &amp; Williams in 2002 as a partner and now heads its energy and infrastructure division. With over 20 years' experience in the sector, Stergoulis has worked on a host of large deals including advising Dong Energy on a series of large sales, such as the £644m disposal of a 25% sale in the 630MW London Array to La Caisse de dépôt et placement du Québec in early 2014. His other key transactions included advising PensionDanmark on its purchase of a 49% stake in the UK onshore portfolio of Falck Renewables.</p>
45		<p><b>Sébastien Vilder</b> <i>Partner, Blake, Cassels &amp; Graydon</i></p> <p>Sébastien Vilder has worked as a partner at Canadian law firm Blake, Cassels &amp; Graydon since 2008, and he heads its financial services arm. Vilder specialises in bank financing and project financing for the renewable sector; and has been involved in numerous deals in Canada, Europe, Africa and Asia. Over the last year, he has advised the lenders on a 237MW wind farm in Ontario; worked with the lenders on the refinancing of a 272MW wind project in Quebec; and acted as a mezzanine lender for the financing of a 100MW scheme, also in Quebec.</p>
44		<p><b>James Tynion III</b> <i>Partner, Morgan, Lewis &amp; Bockius</i></p> <p>James Tynion III joined Morgan, Lewis &amp; Bockius in 2014 from Foley &amp; Lardner, bringing with him 25 years' experience of working with the wind sector. Tynion has been focused on renewables since 1998, with a focus on limited recourse project financing, mergers and acquisitions, and development deals. He has acted for clients including Acciona, Bancorp, Citicorp Capital Markets and First Wind on their activities in the sector; and represented Exelon on its \$860m buyout of John Deere Renewables, and its 36 wind farms, in 2010.</p>
43		<p><b>Michael Schäfer</b> <i>Partner, Chatham Partners</i></p> <p>Michael Schäfer set up Hamburg-based boutique law firm Chatham Partners in April after leaving Freshfields Bruckhaus Deringer. Schäfer has a strong track record on large infrastructure deals, and has advised the German government on the development of standard terms for public-private partnership and private finance initiatives. In the wind sector, his largest deals have included advising Dong Energy on its purchase in 2012 of the Gode Wind 1 and 2, totalling 584MW, from PNE Wind. Dong sold a 50% stake in Gode Wind 1 to €780m to Global Infrastructure Partners in September.</p>
42		<p><b>Marc Vermeylen</b> <i>Managing Partner, Loyens &amp; Loeff</i></p> <p>Marc Vermeylen has worked in the Brussels office of Loyens &amp; Loeff for 15 years, becoming a partner in 2006, and now heads the banking and finance practice group. One of his specialities is advising on the funding of large renewables projects, and in October he helped Parkwind, MeeWind and Sumitomo Corporation reach financial close of €650m for their 165MW offshore scheme Nobelwind. Vermeylen also worked with Colruyt arm Parkwind on its sale of stakes in the 216MW Northwind and 165MW Belwind offshore wind farms; and on the €2.8bn financial close of the 600MW Gemini.</p>
41		<p><b>Anne Gynnerstedt</b> <i>Senior Vice President &amp; General Counsel, Vattenfall</i></p> <p>Anne Gynnerstedt joined state-owned Swedish utility Vattenfall in 2004 from the Swedish National Debt Office, and plays a key role on its board. This makes her highly influential in the company's plan to help Sweden become 100% powered by renewables, mainly wind and hydro. Vattenfall set up a dedicated wind division in March 2015, and is working on major onshore projects including the 228MW Pen y Cymoedd wind farm in Wales; and offshore schemes including the 1.8GW Norfolk Vanguard in UK waters.</p>

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**Anne Lapierre** *Head of Energy (Europe, Middle East & Africa), Norton Rose Fulbright*

Anne Lapierre joined Norton Rose Fulbright in 2000, and is now head of energy for Europe, Middle East and Africa based in Paris; and co-manager of the firm's office in Casablanca. Lapierre has been involved in a large number of any transactions, in both renewable energy and fossil fuels. Her recent deals included advising Macquarie on the sale of 63MW of wind assets in France to ERG Renew; and acting for BNP Paribas on a €180m project financing to support Canadian investor Boralex's acquisition of a 196MW portfolio from Enel Green Power in France.

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**John Pickett** *Partner, Linklaters*

John Pickett has worked in the global energy and infrastructure group in the London office of Linklaters for over 15 years, and has worked on a wide range of wind deals. Pickett was senior counsel for the UK Green Investment Bank and Marubeni as the pair bought half of 210MW UK offshore project Westermost Rough for £500m in 2014. He has also worked for investors on a host of other UK offshore and onshore deals, as well as on investments and divestments in the wind sector in a range of countries in Africa, Europe and beyond.

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**Florian Mahler** *Partner, Clifford Chance*

Düsseldorf-based Florian Mahler is a partner in the banking and finance team, where he is involved in sectors including energy. Mahler acts for developers and lenders on structured finance transactions, particularly project and asset finance. In 2015, his biggest wind deals included advising Global Infrastructure Partners on its €780m purchase of a 50% stake in the 330MW offshore scheme Gode Wind 1; acting for Enel Green Power on the financing of the 111MW Gibson Bay wind farm in South Africa; and on the financing of the 332MW Nordsee One.

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**Dominic Hearth** *General Counsel, RES Group*

Dominic Hearth has spent more than a decade at developer RES Group, and has been a member of its executive board since 2013. This gives him a key role in overseeing all legal activities at the company, which has developed over 10GW of wind and solar projects in its 30-year history, and now operates in the UK, US and Japan. Hearth has built a de-centralised in-house legal function for its diverse operating businesses, with 25 lawyers based in the UK, France, Germany, Turkey, the US and Canada. Before RES, he worked for Boodle Hatfield, Bracewell, Babcock International and International Water.

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**Jeffrey Chester** *Partner, Morrison & Foerster*

Based in Los Angeles, Jeffrey Chester heads the renewable energy team in Morrison & Foerster's project finance and development group. The team boasts an impressive client roster including Acciona, Apex Clean Energy, BayWa, EDF Renewable Energy, Goldwind, Juwi and Marubeni subsidiary Oak Creek. Chester has worked on major wind schemes in the US such as the 300MW Kay Wind, the 300MW Kingfisher Wind, and the 150MW Grant Wind, all in Oklahoma; and the 150MW Tres Mesas development in Mexico.

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35		<p><b>Malte Jordan</b> <i>Partner, Watson Farley &amp; Williams</i></p> <p>Hamburg-based Malte Jordan joined Watson Farley &amp; Williams in 2008, and has a specific focus on investments in renewable energy projects, acting for investors, project developers and banks. Jordan has been involved in high-profile wind deals including advising a group of international banks on the financing of the 400MW offshore wind farm Veja Mate in the German North Sea; acting for PNE Wind on the sale of its Gode Wind portfolio to Dong Energy; and working with an international consortium of lenders on project financing for the 288MW Meerwind offshore scheme.</p>
34		<p><b>Tim Pharoah</b> <i>Partner, Slaughter &amp; May</i></p> <p>Tim Pharoah joined Slaughter &amp; May in 1999 and has been a partner since 2008. His key achievements included working with the UK's Department for Energy &amp; Climate Change on the structure of the Contracts for Difference subsidy regime, which has helped the UK's offshore wind sector become the largest in the world. In other key deals, he advised the UK Green Investment Bank on its purchase of a £236m stake in the 400MW Rampion; and worked with Dong Energy on many of its UK offshore wind divestments.</p>
33		<p><b>Mark Mathijssen</b> <i>Legal Counsel, Green Giraffe</i></p> <p>Mark Mathijssen is one of the founding partners of boutique renewables financial adviser Green Giraffe, which launched in 2010. With 18 years' experience in corporate, financial and project contracting matters, of which a decade has been focused on renewables, he has played a vital role in some of Green Giraffe's biggest deals. He has advised on major offshore projects including the 600MW Gemini, 402MW Veja Mate and 165MW Belwind I, with a focus on negotiations with contractors, grid operators and turbine suppliers.</p>
32		<p><b>Brigette Baillie</b> <i>Partner, Herbert Smith Freehills</i></p> <p>Based in Johannesburg, Brigette Baillie is a partner in the finance team at Herbert Smith Freehills. She joined in October 2015 after 21 years at Webber Wentzel, of which 16 were as partner, and this means HSF has gained a key player in the African renewables market. Baillie advised the South African government on the development of the Renewable Energy Independent Power Producer Procurement Programme, which has led to the procurement of wind farms totalling over 3GW in South Africa since 2011, and given a model that other African nations are seeking to emulate.</p>
31		<p><b>Ken Wyman</b> <i>Partner, Simpson Thacher &amp; Bartlett</i></p> <p>Ken Wyman is a partner in Simpson Thacher's corporate department and a member of its energy and infrastructure practice. He has worked on a wide range of financings of energy and infrastructure projects, including on major wind deals. Wyman acted for RBS, Barclays and Citibank on a \$613m financing of 13 projects owned by Exelon subsidiary Continental Wind; and represented Citibank, Barclays and Credit Suisse on a \$1.2bn leveraged lease financing of multiple phases of Terra-Gen Power's 1.6GW Alta Wind complex in California.</p>
30		<p><b>Emilio Garcia-Conde Noriega</b> <i>General Counsel &amp; Company Secretary, EDP Renovaveis</i></p> <p>Emilio Garcia-Conde Noriega is general counsel and company secretary at EDP Renovaveis, which is the Madrid-headquartered renewables arm of Portuguese utility Energias de Portugal. He joined Spanish utility and telecoms firm Hidrocarburo as legal counsel in 1999 and became general counsel in 2003, before EDP raised its 40% stake in Hidrocarburo to 96% in a €1.2bn deal in 2004. Noriega now heads the legal side for EDP Renovaveis worldwide. The company has a 9.6GW wind portfolio in ten countries.</p>
29		<p><b>Euan McVicar</b> <i>General Counsel, UK Green Investment Bank</i></p> <p>After 14 years at Pinsent Masons, McVicar joined the UK Green Investment Bank when it launched in 2012. McVicar is responsible for advising the bank on all of its legal activities, including the structuring of its deals in the offshore wind sector. Over the last three years, the bank has invested £1.3bn backing eight projects in the UK's offshore wind sector, with total capacity of 2.9GW. McVicar and his team are now involved in preparations for the planned privatisation of the bank by the UK government, which is due to happen this year.</p>
28		<p><b>Mads Bay Rasmussen</b> <i>Vice President &amp; Head of Legal, MHI Vestas</i></p> <p>Mads Bay Rasmussen became vice president and head of legal at MHI Vestas in March, having previously spent nine years at its parent company Vestas, between 2003 and 2012. In between, he worked for law firms Clemens and Kromann Reumert. Rasmussen brings a wealth of experience in turbine negotiations, project development, finance, compliance and risk evaluation. During his career he has worked on deals and more than 90 projects in markets including Europe, Asia and South America; and with firms including Siemens, Nordex and Enercon.</p>
27		<p><b>Indraj Mangat</b> <i>Partner, Eversheds</i></p> <p>Indraj Mangat is a partner in the London-based finance group at Eversheds, where he heads the clean energy group's global project finance team. He has advised developers, infrastructure funds and banks on a range of renewables projects. These include offshore wind farms in UK waters such as the 2.4GW Dogger Bank Creyke Beck, where Mangat and his team acted for the Forewind consortium of RWE, SSE, Statkraft and Statoil. He is also active in the onshore wind sector; and is an expert in Islamic finance transactions.</p>
26		<p><b>James Pay</b> <i>Partner, Clifford Chance</i></p> <p>James Pay has been with Clifford Chance for 23 years, and specialises in the energy, infrastructure and mining sectors. Pay advises on project and acquisition financings, as well as commercial contracts, mergers and acquisitions, and joint venture work. Notable deals have included acting for emerging markets investor Actis on forming its \$1.9bn joint venture Lekela Power with Mainstream Renewable Power; advising RWE on all aspects of the 336MW Galloper offshore project; and representing PGGM and Ampere on their investment in the 367MW Walney 1.</p>



Ed Zaelke is partner at US law firm Akin Gump Strauss Hauer & Feld and former American Wind Energy Association president. Richard Heap spoke to him about key issues in the US including the five-year PTC extension, SunEdison and Donald Trump.

**How long have you worked in wind?**

I've spent most of my career focusing on renewables, primarily wind, and that goes back 27 years. I also served on the board of the American Wind Energy Association for 12 years, and was president for one year.

**How is the mood in US wind?**

Very positive. The industry has struggled for years with these one- or two-year production tax credit extensions, and we hadn't had a long-term PTC since 1992. The five-year extension of the PTC in December means we have an opportunity to drive down costs further by investing more in research and development.

But it isn't all unicorns and rainbows. There's still work to be done and, just because

manufacturers have been given the opportunity to build more efficient turbines, that doesn't necessarily mean that all of those cost savings are going to flow through to the developers buying the equipment.

**Is it a problem that the five-year extension of the PTC is gradually cutting support for wind?**

We've had this discussion in the industry for a long time. Do we offer Congress the chance to give us a three-year or five-year extension of the PTC in return for reducing the PTC on a yearly basis? Or do we extend the PTC on a yearly basis keeping the PTC rate at the same level? For a long time, the industry decided to keep going year to year. They didn't love it, but they thought it was better than having to voluntarily give up a very important tax incentive.

Now we're in a different position. The industry did it now because manufacturers felt they needed certainty to make the investments required to bring the cost of energy down. That is positive and, if it works, it's going to be great.

But the manufacturers have to take action in these five years to bring the cost of energy down to where we need to sell power without the PTC at the same price we're selling it today with the PTC. If the manufacturers are unable to do this then, five years from now, it's going to be very tough to compete with natural gas.

**What are the other big US challenges?**

There are two others. Trying to site wind farms is becoming more difficult. We are an industry that is interested in saving the

planet and we must be sensitive to wildlife.

And there is also transmission. We now have private companies like Clean Line Energy trying to bring transmission to windy areas. That's not an easy process as our population centres are not where the wind blows hard. Getting power from Wyoming to Los Angeles takes you 1,500 miles of transmission lines, and nobody likes transmission lines as they don't produce many jobs or much revenue for landowners.

**How important are corporate PPAs?**

I think they will continue to play an important role. However, I wouldn't be surprised to see some pushback from the utilities losing out to the wind companies as a result of these corporate PPAs.

My sense is that utilities are willing to battle for market share with the power producers and likely to ask for stronger state regulation over corporate PPAs. These utilities have a lot invested in their systems and will be very protective regarding generation.

**Do you expect legal challenges?**

I think the biggest challenges now are

to the Obama administration's and the Environmental Protection Agency's Clean Power Plan, which is a plan that is designed to require significant investment in environmental upgrades to the coal fleet, and is going to require the shutdown of a number of coal power facilities. They will likely be replaced by natural gas, wind and solar.

**“We've had the five-year extension of the PTC, but it isn't all unicorns and rainbows.”**

That is being challenged and is now tied up in court. I think at the end of the day the Clean Power Plan will succeed, but it's going to be a few years in court before we actually get out the other end.

**Will that rely on the outcome of the presidential election?**

Sure it does. And we have Donald Trump versus Hillary Clinton. I can't believe that we would elect Donald Trump, but stranger things have happened. That would impact the Clean Power Plan, but I would put my chips on it going forward.

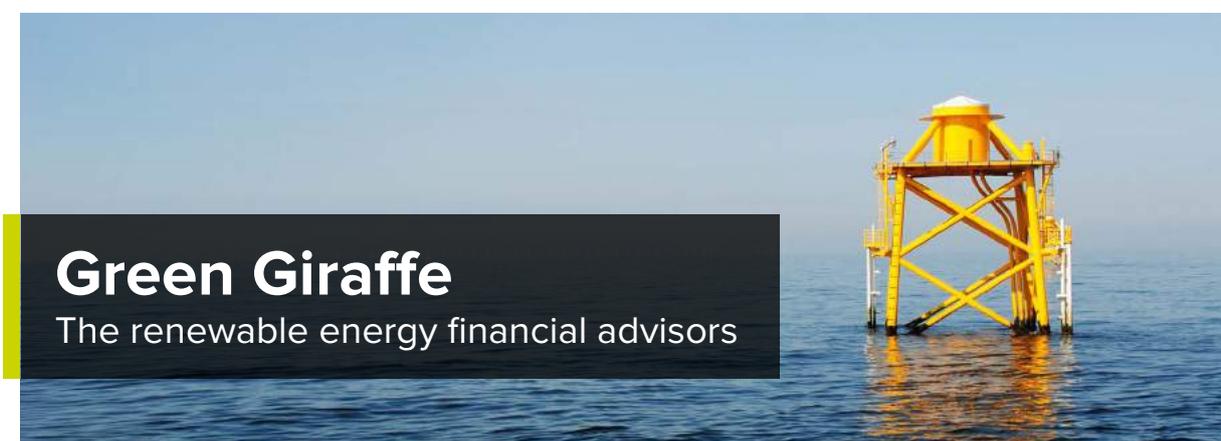
**What are the key lessons you've learnt about wind?**

We are basically solving problems. The success of the wind industry has been a combination of technology and also the bankers and lawyers. It has been about finding out how to come up with financial structures and take risk out of these transactions; and drive down the cost of capital. We must do anything we can to make us more competitive with natural gas and other energy sources.

**Are there any issues with availability or cost of capital right now?**

We will see what the SunEdison bankruptcy does to the world's view of renewables and investors' desire to invest in other creative financing structures for our projects.

We're probably going to see the financial markets maybe go a little slow towards wind until they see if SunEdison is a canary in a coal mine, or a company that was in a solid industry but that wasn't managed as well as it should have been. I think the financial markets will still see wind as a solid place to go. ■



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2015 OFFSHORE WIND 30 MW UNITED STATES DEBT & STRATEGIC TRANSACTION CLOSED

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Walkyrie

2015 ONSHORE WIND 50 MW FRANCE EQUITY ADVISORY TRANSACTION CLOSED



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25		<p><b>Brendan Quinn</b> <i>Partner, Herbert Smith Freehills</i></p> <p>Brendan Quinn specialises in project finance and development in the energy sector in Australia and Asia, but has worked on projects globally. His experience includes working on the bulk of project-financed wind farms to date in Australia, and some groundbreaking schemes overseas, such as the 150MW Burgos wind farm in the Philippines, which is the country's first project-financed wind farm. Quinn acts for developers and investors; and has been at Herbert Smith for 16 years in roles in Australia, Hong Kong and London. He heads the firm's finance team in Australia and Asia.</p>
24		<p><b>Paul Owers</b> <i>Partner &amp; General Counsel, Actis</i></p> <p>Paul Owers gained experience in trade and project finance in Africa during seven years at Norton Rose early in his career. He joined the UK's development finance institution CDC Group in 1994 with responsibility for sub-Saharan Africa, and moved over to Actis when it was spun out of CDC in 2004. He now gives legal support in all of Actis's markets around the world, including Africa and Latin America. Actis currently invests in Lekela Power; its joint venture with Mainstream Renewable Power that has a 1.1GW project pipeline in Africa, as well as Aela Energia in Chile and Zuma Energia in Mexico.</p>
23		<p><b>Giuseppe Conti</b> <i>Head of Legal &amp; Corporate Affairs, Enel Green Power</i></p> <p>Giuseppe Conti has worked in the Enel group of companies since 2003. He started as a lawyer in Enel Group's international legal office and held a series of roles before becoming head of legal and corporate affairs at Enel Green Power in late 2014. Conti works closely with chief executive Francesco Venturini and plays a vital role in the Italian utility's growth in new markets in Africa and the Americas; in major deals including the €900m sale of its Portuguese arm Finerge; and the planned €3.1bn reintegration back into its parent group.</p>
22		<p><b>Jorge Vega-Penichet</b> <i>General Counsel, Acciona</i></p> <p>Jorge Vega-Penichet is general counsel at Acciona, which gives him a vital role in the sale of the company's wind arm to German manufacturer Nordex for €785m in a transaction that concluded in April. This is one of the biggest wind M&amp;A deals of the last year, and involved Acciona taking a 29.9% stake in Nordex. Vega-Penichet trained as a lawyer and spent 26 years at a law firm before joining Acciona in 2006, where he is also company secretary. In addition, he has been chairman of Acciona investment management subsidiary Bestinver.</p>
21		<p><b>George Humphrey</b> <i>Partner, Orrick, Herrington &amp; Sutcliffe LLP</i></p> <p>George Humphrey is one of four partners who joined the newly-opened Houston office of Orrick, Herrington &amp; Sutcliffe from Andrews Kurth in February. During his time at Andrews Kurth, Humphrey acted on a host of large wind projects in the Americas, including advising the sponsor on the development of a 2GW in Oklahoma; representing a developer on the acquisition of a 200MW scheme in Texas; and giving advice on the purchase of developer in Mexico. Humphrey is also very active in the solar sector; and is also looking to build on this strong track record at Orricks.</p>

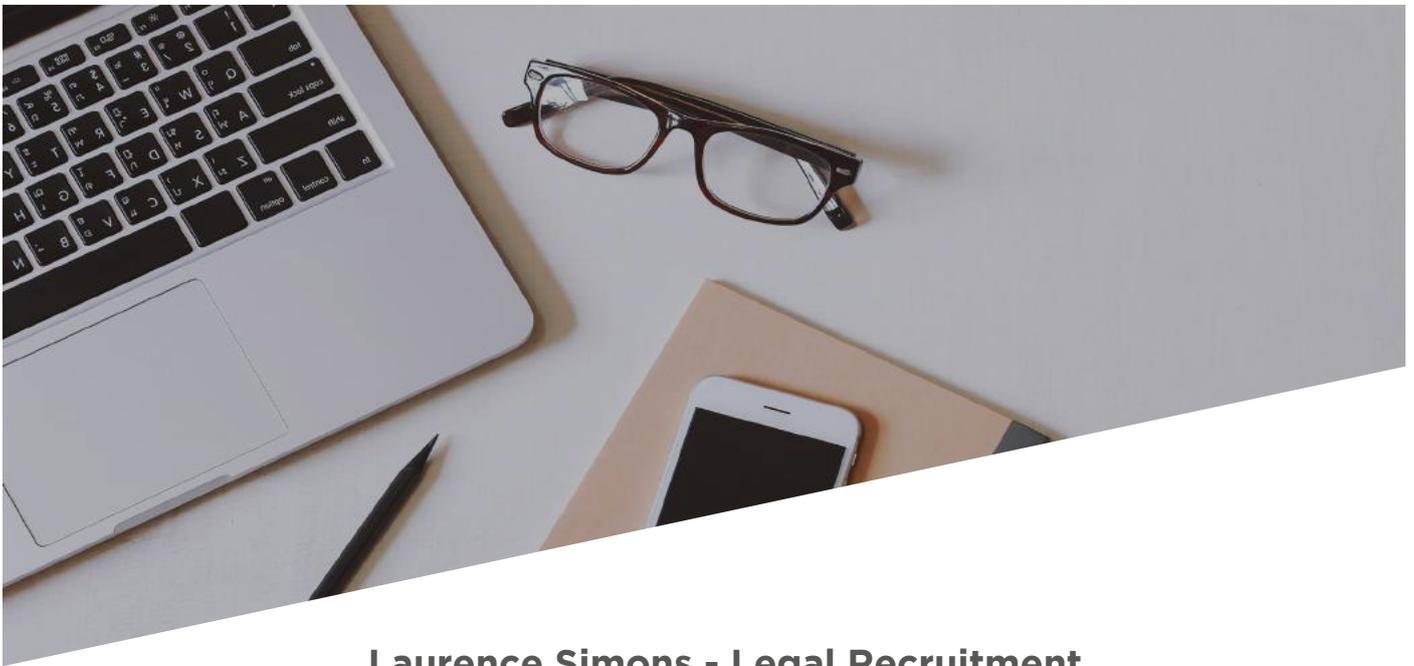


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20		<p><b>Michelle Davies</b> <i>Partner, Eversheds</i></p> <p>Michelle Davies has worked at Eversheds since 1999 and, as partner, she leads a clean energy team that has advised on more than 50% of offshore wind farms in UK waters; and 30GW of renewables projects globally. Her focus now is on helping nations such as Egypt, Iran, Jordan, Kazakhstan and Pakistan to develop their wind sectors. For example, she worked with the Egyptian government on a 200MW joint venture with Masdar, and is now advising on 4GW of wind projects globally for clients including Acciona, EDF and Engie.</p>
19		<p><b>Martin Truong</b> <i>Senior Vice President, General Counsel &amp; Secretary, SunEdison</i></p> <p>Martin Truong has served as SunEdison's vice president, general counsel and secretary since April 2013, and was promoted to senior vice president in May 2014. He has been with the company since 2008. However, at present, his job must rank as one of the least enviable roles in renewables. SunEdison moved into wind in early 2015 as it bought First Wind for \$2.4bn, and announced a series of major takeovers in the first half of the year. It has since walked away from most of these large deals as it grapples with debts of \$1.1bn, which has brought it a host of legal battles, along with its high-profile bankruptcy.</p>
18		<p><b>Keith Martin</b> <i>Partner, Chadbourne &amp; Parke</i></p> <p>Keith Martin is recognised as one of the world's leading project finance lawyers, and has spent 33 years at US law firm Chadbourne &amp; Parke. His principal areas of practice are tax and project finance; and he acted for 140 companies in the US and five other countries in 2015, including many of the major renewable energy developers who are active in the US. Overall, Chadbourne &amp; Parke has acted on around one third of installed wind capacity in the country. Martin has also published numerous articles on renewables and finance law.</p>
17		<p><b>Hans Henrik Klouman</b> <i>General Counsel, Senior Vice President of Legal, Statoil</i></p> <p>Hans Henrik Klouman has been with Norwegian utility Statoil since 2011, when he left his position as chief executive of Swedish financial group Skandinaviska Enskilda Banken. In his capacity as Statoil's head of legal, he has overall responsibility for the firm's interests in sectors including offshore wind. These include its 25% stake in the Forewind consortium, which is planning to build projects totalling 4.8GW in the Dogger Bank offshore wind zone in UK waters. The utility is also working on the 30MW floating scheme Hywind 2; and investing in start-ups through its \$200m fund Statoil Energy Ventures.</p>
16		<p><b>Simon Currie</b> <i>Global Head of Energy, Norton Rose Fulbright</i></p> <p>Simon Currie is one of wind's most internationally active lawyers and, since relocating to the firm's Sydney office in January, he has done a couple of big deals in Australia. He worked with CWP Renewables on development and financing of the 260MW Sapphire project; and helped development partners RES and GE Partners reach financial close on their 242MW Ararat scheme. Outside Australia, his work has included working with Thailand's Wind Energy Holdings on a 500MW acquisition, and the restructuring and refinancing projects totalling 400MW in the struggling Swedish market.</p>
15		<p><b>Werner Runge</b> <i>Partner, Allen &amp; Overy</i></p> <p>Qualified in 1993, Werner Runge heads the Amsterdam energy, projects and infrastructure at global law firm Allen &amp; Overy. His experience in areas including project finance was key in 2014 when he led the Allen &amp; Overy team acting for a consortium of lenders from North America, Asia and Europe on the €2.8bn financing of the 600MW Gemini. This wind farm in the Dutch North Sea generated its first power earlier this year and is due to become the world's second-largest offshore wind project on completion in 2017.</p>
14		<p><b>Michael Shadbolt</b> <i>Vice President &amp; General Counsel, Northland Power</i></p> <p>As general counsel, Shadbolt provides legal advice and guidance to Northland Power on all aspects of its business activities. He has been with the company since 2011, and before this spent 18 years in private legal practice, including as a partner at Macleod Dixon and Borden Ladney Gervais. His then focus was on renewable energy projects — and, at Northland, it still is. Northland's largest wind developments include the 600MW Gemini and 332MW Nordsee One projects in the North Sea; and the 100MW Grand Bend project in Canada.</p>
13		<p><b>Alex Dimitrief</b> <i>Senior Vice President &amp; General Counsel, GE</i></p> <p>Alex Dimitrief took over as senior vice president and general counsel at GE in November after the retirement of Brackett Denniston, who oversaw the negotiations for GE's €12.4bn acquisition of Alstom's energy assets. Dimitrief now heads a 5,000-strong team advising on all of GE's legal, compliance and government affairs, including the implementation of the GE/Alstom deal. Dimitrief joined GE in early 2007, and headed GE Energy and GE Capital before his current role. Previously, he spent two decades at Kirkland &amp; Ellis.</p>
12		<p><b>Doug Anderson</b> <i>Senior Vice President &amp; General Counsel, MidAmerican Energy</i></p> <p>Doug Anderson joined MidAmerican Energy in 1993, and now plays a key role in heading its legal operations. MidAmerican Energy is part of billionaire Warren Buffett's Berkshire Hathaway Energy, and supplies electricity to 752,000 people in Illinois, Iowa, Nebraska and South Dakota. MidAmerican completed two wind farms totalling 1.2GW earlier this year, to bring its total wind capacity to 3.5GW, and is looking to add an extra 551MW by the end of 2016 in its 301MW Ida Grove and 250MW O'Brien projects.</p>
11		<p><b>Andreas Hoffmann</b> <i>General Counsel &amp; Head of Legal &amp; Compliance, Siemens</i></p> <p>The proposed €10bn merger between the wind arm of Siemens and Spain's Gamesa is the biggest M&amp;A deal in prospect in the wind sector and, as head of legal at the German manufacturer, Andreas Hoffmann would be tasked with seeing it through. Hoffmann has been at Siemens since 2008 and became head of legal for the whole company in 2014. He joined from General Electric, where he has general counsel for Germany and headed commercial finance law in Europe. Before this, he was at Ashurst and Baker &amp; McKenzie.</p>



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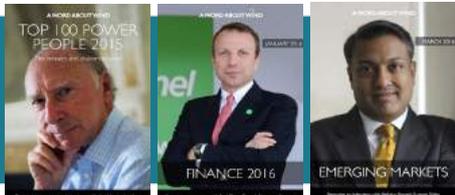
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10		<p><b>Ed Zaelke</b> <i>Partner, Akin Gump Strauss Hauer &amp; Feld</i></p> <p>Ed Zaelke is a long-standing leader in the US wind sector; where he is a former president of the American Wind Energy Association; and founding board member of the American Wind Energy Foundation. In his main job as partner at Akin Gump and chair of its project finance team, Zaelke recently acted on deals including Exelon Wind's turbine agreement with GE at four wind farms totalling 300MW in the US. His previous deals have included acting for Abu Dhabi National Energy Company on its renewable energy debut in the US. <i>For more, check out our Q&amp;A interview with him on page 19.</i></p>
9		<p><b>Holger Kraft</b> <i>Partner, CMS Hasche Sigle</i></p> <p>Holger Kraft has been a partner at CMS Hasche Sigle since 2001, and it took all of his experience to help Lord Laidlaw's Highland Group reach the €1.9bn financial close on the 400MW offshore project Veja Mate in June 2015. Kraft worked alongside colleagues Christian von Lenthe and Marc Riede to enable Highland to reach close in nine months in a tough process that would usually have taken two years. He has also advised on schemes including the 500MW Hohe See and 332MW Nordsee One.</p>
8		<p><b>Daniel Elkort</b> <i>Executive Vice President, General Counsel, Pattern Energy</i></p> <p>Daniel Elkort has worked for Pattern group companies since 2009, and took up his current roles in 2013. Before this, he spent 13 years in charge of project financing at Babcock &amp; Brown's North American infrastructure group, which followed ten years at San Francisco law firm Jackson, Tufts, Cole &amp; Black. As Pattern Energy general counsel, Elkort plays a key role in leading the strategy of a developer that owns and runs 16 wind farms totalling 2.3GW in the US, Canada and Chile. He also co-heads the firm's project finance team.</p>
7		<p><b>Livia Musso</b> <i>General Counsel &amp; Company Secretary, Servion</i></p> <p>Livia Musso joined turbine maker Servion in 2013 from German counterpart Siemens, and heads its legal and compliance side. It has been a busy 18 months at Servion as private equity firm Centerbridge Partners acquired the company from Suzlon for €1bn in April 2015. Musso and her team worked on the transaction with a team from DLA Piper. Centerbridge later sold a 21% stake to Arpwood Capital; and earlier this year Centerbridge and Arpwood raised €294m in an initial public offering on the Frankfurt Stock Exchange.</p>
6		<p><b>Joe Condo</b> <i>Senior Vice President &amp; General Counsel, Invenergy</i></p> <p>Joe Condo has been chief legal officer at US developer Invenergy for 11 years. He joined in 2005 after four years at utility Calpine, and is now responsible for legal matters including financing transactions, mergers and acquisitions, and other commercial deals. Invenergy was founded in 2001, and has since developed 12.9GW of utility-scale renewable energy projects, including 56 wind farms in North America and Europe totalling over 5.5GW. Its current projects include the 257MW Wake Wind, which reached financial close in April.</p>
5		<p><b>Håkon Sandbekk</b> <i>Senior Legal Counsel, Statkraft</i></p> <p>Håkon Sandbekk has been with Norwegian utility Statkraft for eight years after joining from local specialist Bugge, Arentz-Hansen &amp; Rasmussen. His time at Statkraft included three years as head of legal in the firm's London office, but he returned to Oslo in August 2012. He has recently been heavily involved in the re-working of the planned 1GW Fosen wind complex on Norway's Fosen peninsula; and also leads Statkraft in its negotiations with the partners in its offshore consortium Forewind, which is planning 4.8GW in the Dogger Bank zone in UK waters. <i>For more, check out our profile on page 6.</i></p>
4		<p><b>Santiago Martinez Garrido</b> <i>Director of Corporate Legal Services, Iberdrola</i></p> <p>Santiago Martinez Garrido is director of legal services at this Spanish utility, as well as the vice-secretary to its board of directors. Iberdrola has total installed renewables capacity of 14.8GW, of which the vast majority is wind; and is the second-largest wind developer in the US. As head of the company's legal team, Garrido has overall control for major deals including Iberdrola's acquisition in early 2015 of the US utility UIL Holdings for \$4.6bn; and its activities on major projects including the 714MW East Anglia 1 and 350MW Wikinger.</p>
3		<p><b>Thomas Arendt</b> <i>General Counsel, Vestas</i></p> <p>Thomas Arendt graduated in law from Copenhagen University in 1995, and trained as a lawyer with Kromann Reumert. He joined Danish manufacturer Vestas as general counsel in February 2015 from Siemens, where he was general counsel in the company's Danish subsidiary for six years. This means he now heads the legal team for a firm that operates in 34 countries and sold 7.5GW of turbines in 2015, which puts it second only to China's Goldwind in terms of annual installations. It also operates in offshore via MHI Vestas.</p>
2		<p><b>Juan Antonio Garcia Fuente</b> <i>Business General Counsel, Gamesa</i></p> <p>Juan Antonio Garcia Fuente's responsibilities at this Spanish manufacturer and developer include giving legal counsel on turbine sales, project sales, operations and maintenance, and business solutions. He has worked with the company since 2003 after joining from Clifford Chance, where he spent three years. His current projects include working on the proposed €10bn merger between Gamesa and the wind arm of Siemens, which involves unpicking Gamesa's interests in Adwen, its 50:50 offshore wind joint venture with Areva.</p>

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**Jonathon Morton** *Head of Legal, Wind Power Project Development & Asset Management, DONG Energy*

Jonathon Morton joined DONG Energy five years ago from Herbert Smith. His legal team works closely with the Danish utility's wind division on developing, building and operating offshore wind farms in northern Europe, as well as expanding into the US and Asia.

DONG has the world's largest offshore wind portfolio and has built more than one-third of capacity in northern European waters. New Zealander Morton has played a key role in this growth, and there is also plenty to keep him busy in the coming years.

This year, DONG is set to complete the 330MW Gode Wind 1 and 252MW Gode Wind 2 schemes in the German North Sea. In September, the company sold 50% in Gode Wind 1 to Global Infrastructure Partners for €780m, in one of the biggest deals of last year.

In UK waters, DONG is working on the 1.2GW Hornsea 1, 660MW Walney extension, 580MW Race Bank and 258MW Burbo Bank extension; is waiting for a UK government decision on the 1.8GW Hornsea 2, due this month; and operating a host of other schemes, including the 210MW Westernmost Rough that completed last year.

It also owns 25% stakes in the 630MW London Array and the 270MW Lincs; and in 2015 finished the 312MW Borkum Riffgrund 1 in German waters. Morton and his team get involved in all stages of the development process for all of these projects.

And, as if that were not enough, the company is looking to expand in the US and Asia. DONG entered the US in April 2015 by taking over development rights from RES Americas for an area off the coast of Massachusetts for the 1GW Bay State Wind project; and, this February, secured the rights to an area off New Jersey from RES Americas for the 1GW Ocean Wind scheme.

Morton says overseas expansion is one of his biggest challenges.

In the US, the major obstacle is that different states have different rules for offshore wind: "At the moment we don't have a set timeline for our projects as we are awaiting state regulations," he says. "The big challenge for me and my colleagues is understanding how conflicting regulatory frameworks will affect the market. The US is tantalisingly similar to Europe, but also very different when you drill down."

Meanwhile, the company last month committed to grow into Asia by opening an office in Taiwan. This move into emerging markets will help protect DONG from being over-exposed to markets such as the UK and Germany. Morton says: "I've been here for five years, and it is really exciting that we are now taking our model overseas."

The presence of DONG in a new market is a great show of support from an experienced player. We expect to see Morton at the forefront of this growth for years to come.

1

Top 100 list			
2016 position	Name	Company	Title
1	Jonathon Morton	DONG Energy	Head of Legal, Wind Power Project Development & Asset Management
2	Juan Antonio Garcia Fuente	Gamesa	Business General Counsel
3	Thomas Arendt	Vestas	General Counsel
4	Santiago Martínez Garrido	Iberdrola	Director of Corporate Legal Services
5	Håkon Sandbekk	Statkraft	Senior Legal Counsel
6	Joe Condo	Invenergy	Senior Vice President & General Counsel
7	Livia Musso	Senvion	General Counsel & Company Secretary
8	Daniel Elkort	Pattern Energy	Executive Vice President & General Counsel
9	Holger Kraft	CMS Hasche Sigle	Partner
10	Ed Zaelke	Akin Gump Strauss Hauer & Feld	Partner
11	Andreas Hoffmann	Siemens	General Counsel & Head of Legal & Compliance
12	Doug Anderson	MidAmerican Energy	Senior Vice President & General Counsel
13	Alex Dimitrief	GE	Senior Vice President & General Counsel
14	Michael Shadbolt	Northland Power	Vice President & General Counsel
15	Werner van Runge	Allen & Overy	Partner
16	Simon Currie	Norton Rose Fulbright	Global Head of Energy
17	Hans Henrik Klouman	Statoil	General Counsel & SVP Legal
18	Keith Martin	Chadbourne & Parke	Partner
19	Martin Truong	SunEdison	Senior Vice President, General Counsel & Secretary
20	Michelle Davies	Eversheds	Partner
21	George Humphrey	Orrick, Herrington & Sutcliffe	Partner
22	Jorge Vega-Penichet	Acciona	General Counsel
23	Giuseppe Conti	Enel Green Power	Head of Legal & Corporate Affairs
24	Paul Owers	Actis	Partner & General Counsel
25	Brendan Quinn	Herbert Smith Freehills	Partner
26	James Pay	Clifford Chance	Partner
27	Indraj Mangat	Eversheds	Partner
28	Mads Bay Rasmussen	MHI Vestas	Vice President & Head of Legal
29	Euan McVicar	UK Green Investment Bank	General Counsel
30	Emilio Garcia-Conde Noriega	EDP Renovaveis	General Counsel & Company Secretary
31	Ken Wyman	Simpson Thacher & Bartlett	Partner
32	Brigette Baillie	Herbert Smith Freehills	Partner
33	Mark Mathijssen	Green Giraffe	Legal Counsel
34	Tim Pharoah	Slaughter & May	Partner
35	Malte Jordan	Watson Farley & Williams	Partner
36	Jeffrey Chester	Morrison & Foerster	Partner
37	Dominic Hearth	RES Group	General Counsel
38	Florian Mahler	Clifford Chance	Partner
39	John Pickett	Linklaters	Partner
40	Anne Lapierre	Norton Rose Fulbright	Head of Energy (Europe, Middle East & Africa)
41	Anne Gynnerstedt	Vattenfall	Senior Vice President & General Counsel
42	Marc Vermylen	Loyens & Loeff Brussels	Managing Partner
43	Michael Schäfer	Chatham Partners	Partner
44	James Tynion III	Morgan, Lewis & Bockius	Partner
45	Sébastien Vilder	Blake, Cassels & Graydon	Partner
46	Evan Stergoulis	Watson Farley & Williams	Partner
47	Karen Wong	Milbank, Tweed, Hadley & McCloy	Partner
48	Anthony Riley	Orrick, Herrington & Sutcliffe	Partner
49	Dörte Fouquet	Becker Büttner Held	Partner
50	Jens Blomgren-Hansen	Kromann Reumert	Partner

Top 100 list			
2016 position	Name	Company	Title
51	Ricardo de Lima Assaf	Renova Energia	General Counsel
52	Chris Andrew	Allen & Overy	Partner
53	Munir Hassan	CMS Cameron McKenna	Partner
54	Alistair Metcalfe	Element Power	General Counsel
55	Peder Toft Nielsen	LM Wind Power	General Counsel
56	Dino Elizardo Barajas	Akin Gump Strauss Hauer & Feld	Partner
57	Richard Coar	Linklaters	Partner
58	Nicholas Pincott	Norton Rose Fulbright	Partner
59	Simon Bailey	SSE Renewables	Senior Commercial Solicitor
60	Susie Lind	EDF Energy Renewables	Head of Legal & Company Secretary
61	James Reid	Davies Ward Phillips & Vineberg	Partner
62	Jens Hörmann	P+P Pöllath + Partners	Partner
63	David Schwartz	Deepwater Wind	General Counsel
64	Martin In de Braekt	Stibbe	Partner
65	Marcia Emmons	RES Americas	Executive Vice President & General Counsel
66	Clyde Rankin III	Baker & McKenzie	Partner
67	Jeff Atkin	Foley & Lardner	Partner
68	Marcus Trinick	Eversheds	Partner
69	Allan Marks	Milbank, Tweed, Hadley & McCloy	Partner
70	Francois April	Linklaters	Partner
71	Piet Holtrop	Holtrop Transaction & Business Law	M&A Attorney
72	Thomas Burmeister	White & Case	Partner
73	Sergio Pozzerle	Sidley Austin	Partner
74	Richard Cogen	Nixon Peabody	Partner
75	Luis Felipe Arze	Carey & Allende	Partner
76	Richard O'Doherty	McCarthy Tétrault	Partner
77	Jessica Adkins	Bracewell	Partner
78	Kelley Gale	Latham & Watkins	Partner
79	Blaize Vance	Fasken Martineau	Managing Partner
80	Jon Rabben	Wikborg Rein	Partner
81	Ian McCarlie	Pinsent Masons	Partner
82	Sebastian Hofert von Weiss	Arends Hofert Bergemann	Partner
83	Ainsley Heffernan	Beauchamps Solicitors	Partner
84	Mark Cheney	Dentons	Partner
85	Pablo Sorj	Mattos Filho	Partner
86	Fabrice Cassin	CGR Legal	Partner
87	Fernando Jimenez de Arechaga Jr.	Jimenez de Arechaga, Viana + Brause	Senior Associate
88	Karel Potgieter	Webber Wentzel	Partner
89	Tracy London	Bracewell	Partner
90	Fraser Gillies	Wright, Johnston & Mackenzie LLP	Partner
91	Juan Ignacio Gonzalez Ruiz	Uria Menendez	Partner
92	Ed Feo	Coronal Group	President
93	Paul Ravetto	Ravetto Associes	Founder
94	Christie Skudder	Renew Legal	Co-Founder
95	David Burton	Mayer Brown	Partner
96	Matthias Lang	Bird & Bird	Partner
97	Kim Diamond	Drinker Biddle & Reath	Senior Attorney
98	David Runnels	Andrews Kurth	Partner
99	Alan John	Osborne Clarke	Partner
100	Peter Ihrfelt	DLA Piper	Partner

# KEY DATES

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## Events

16th June	Quarterly Drinks Q2
8th September	Quarterly Drinks Q3
October	Annual Conference
24th November	Quarterly Drinks Q4

## Reports

September	Deals
November	Top 100 Power People
January 2017	Finance 2017

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**Nicola Riley, Head of Wind Energy UK, Fichtner**



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